

101 Advantages of Using the Flinn Purchasing Guide as Your Science Shopping List

1. Enables Standardized Ordering Efficiencies
2. Prepares Project Orders
3. Functions as an At-the-Ready Wish List
4. Assists with Consolidated Communications
5. Outlines Flinn's Capabilities, Services, Solutions & Systems
6. Captures Ongoing Needs & First Item on an Order
7. Outlines Preferential Pricing & Terms
8. Captures Science Inventory
9. Offers Product & Service Recommendations
10. Central to School/District Science Initiatives, Equipment Upgrades and School Improvement Plans
11. Integral for Flinn's Solutions
12. Instrument for Science Budgeting
13. Allows for Item Comparisons
14. Functions as a Tool for Price Comparisons
15. Introduces Flinn to New Teachers
16. Communicates "What's New"
17. Functions for In-District & In-School Communications
18. Helps with Every Science Teachers' Needs & Requisitions
19. Acts as a Worksheet for Online Requisition Building
20. Supports Responsible Inventory Management
21. Communicates Items for Guaranteed Fast Delivery
22. Assists with Smart & Efficient Ordering of Similar Items
23. Supports Product Recommendations
24. Suggests Companion Items
25. Supports Catalog Shopping of Similar Items (Page sequences)
26. Communicates Best Sellers/Most Popular - Top 85%
27. Builds Efficient Proposals
28. Allows Responsible Disciplined Spending within Budget
29. Captures Order History for Manufacturer's Warranty Information
30. Makes Compiling Orders Easy
31. Saves Time When Preparing Orders
32. Represents 85% of a Schools Annual Science Spend
33. Saves Time Seeking Best Choices
34. Makes Shopping Fun
35. Keeps Tallied Totals
36. Inspires Collaboration with Others
37. Reduces Waste – Order What You Need
38. Shares the Ordering Work with Everyone's Input
39. Utilizes Coupons & Manufacturers' Rebates, Volume Purchases, and Group Purchasing
40. Offers Another Flinn Added-Value for Customers
41. Adds Discipline to Ordering "Needs" vs. Wants" – Prioritization
42. Coordinates Ordering by Classroom, Teacher, Discipline, Course, Subject, Funding Source
43. Allow for Others to do the Shopping for You to Your Predetermined Reviews
44. Allows Flinn First Ordering for Terms, Quality, Pricing, etc.
45. Ensures Flinn Quality/Philosophy Standards
46. Allows Teachers to Order from Flinn First Before Looking Elsewhere
47. Provides Needs Consolidation for 'Ready List' Purchases
48. Substantiates & Justifies Funding Needs
49. Identifies Required vs. Recommended Products and Services
50. Identifies Good, Better, Best – Quality Differences
51. Allows for Supply Chain Management Optimization – Requisitioning, Budgeting, Ordering, Processing, Receiving, Communications, Receivers, Payables, Review, Warranties, Life-Cycle Management, Reporting, Retiring Obsolete, Reordering, etc.

Get Interactive Versions of the
Flinn Purchase Guide
from my webpage:

www.flinnsci.com/tomtrapp

for Flinn Services, Solutions & Systems

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52. Allows You to Help Others When They Have Similar Needs
53. Communicates Flinn's Exclusive Products (one-third of all products offered are exclusives)
54. Identifies Package Sizes for Accurate Ordering
55. Identifies Products with Correct Product Numbers for Accurate Ordering
56. A Preprinted Checklist is a Time-Tested & True Technological Tool
57. Adheres to Equipment District Standards – for Continuity, Equipment and Opportunity Equity for All Students & Staff
58. Determines Restocking/Reorder Points
59. Wish Lists are Maintained by Flinn on the Cloud - May be Utilized by Mobile Devices for Just-in-Time (JIT) Ordering
60. May be Dovetailed with Ordering History for Updated Pricing & Prior Ordering Needs
61. Deliberate to Stay on the Ordering Focus for Needs and Reduces Deviation for Want Items
62. Helps with Planning for Long-Term Investments and Advanced Opportunity Costs
63. Helps with Lower Cost-of-Ownership of Flinn Quality Products vs. Low-Priced Inferior Products
64. Teaches the Value of Low-Tech Technology and Its Fit
65. May be Used with Online School/District Ordering
66. May be Used with Just-In-Time Ordering for Waste Minimization and Perishable Materials (e.g. live material)
67. Identifies Quantity Recommendations as Minimal, Functional, or Optimal
68. Saves Time -- Ordering Can be More Complete, More Accurate and More Efficient
69. Avoids Over-Ordering or Duplication of Efforts
70. Ordering When Convenient – Ordering can be Completed Without Being Online or Without Having the School Forms
71. Inventories can be Managed by Classroom, Prep Area, Cupboard, Cabinet, or Drawer
72. List can be Customized to Suit your Needs by Choice of Source and/or Vendor
73. Allows you to Order in Quantity by the Number of Staff, Courses, Sections or Students, as Applicable
74. Ensures What Not-to-Order (wrong package size, imports, non-confirming, hazardous, too low or too high quality)
75. Prompts so Items are Not Overlooked or Omitted
76. Categorizes Items Based on Department, Categories, Product type, and Based on How Each are Used in Teaching/Learning
77. eLists Allow You to Share Your List with Others (co-teachers, supervisors, administration, purchasing, etc.)
78. 24/7/365 Convenience – Go-Anywhere Convenience
79. When Coupled with Funding Sources , it Promotes Science Program Improvement
80. Allows Resource Sharing of Items That Lend Themselves to Share vs. Purchase
81. With Inventory Visibility – Allows for Sharing of Budgets and Funding Sources to Optimize T&L Resources
82. As an Interactive eList with the Website (Excel version), Items Descriptions May be Reviewed Online for More Detail
83. May be Saved to Website for Use When Placing Future Orders
84. Allows You to Organize and Sort Items by Groups (teacher, room, course, subject, etc.)
85. Allows You to Combine Like-Items into a Common Order
86. Allows You to Sort Items (A to Z or Hi to Lo) Using Spreadsheet Functionality
87. Allows for Access to “Sole Source Certification” on Proprietary or Exclusive Flinn Products
88. Adds Credibility to Known Haves, Needs, Wants, and Justification
89. Allows for Pre-Planned Success
90. Allows for Well-Planned Asset & Resource Allocations
91. Allows for Team Knowledge and Input on Overall Direction of the Science Program
92. Creates a Process for Periodic Reviews of Student Use of Materials and Affects/Effects of Optimal Supply
93. Provides Objectivity to Equality and Performance
94. Provides Objectivity to Avoid Challenges for Inequity of Resources
95. Allows for Volume Purchase Management
96. Allows for Predetermined Wish List Items When Exceptional Funding Becomes Available
97. Allows You to Delegate Ordering to Another Person
98. Allows Ordering of Consumables, Supplies, Equipment, Curriculum Materials, and Replacements From Different Funding Sources
99. Allows You to Manage Inventories Completely and Accurately
100. Keeps a prioritized list to better manage needs on an ongoing basis for value to teaching & learning
101. Allows You to Organize Resources into Logical Categories for Classroom Efficiency
102. Maximizes Accounts Payable Processing with Complete Shipments from Flinn Scientific